

## **Commercial Pre-qualification criteria (PQC)**

### **1) Financial turnover :**

Average annual financial turnover during the last 3 years, ending 31st March 2021, should be at least Rs. 11.00 Crores. Supplier to submit balance sheet and profit & loss a/c for the period 2018-19, 2019-20 & 2020-21.

### **2) Integrity Pact (IP) – Independent external monitor (IEM):-**

IP is a tool to ensure that activities and transactions between the company and its bidders/contractors are handled in a fair, transparent and corruption free manner. Following Independent External Monitors (IEMs) on the present panel have been appointed by BHEL with the approval of CVC to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this pact would be a preliminary qualification.

Details of IEMs for this tender is furnished below:

1. Shri Otem Dai, IAS (Retd.)	iem1@bhel.in
2. Shri Bishwamitra Pandey, IRAS (Retd.)	iem2@bhel.in
3. Shri Mukesh Mittal, IRS (Retd.)	iem3@bhel.in

Please refer section 8 of the IP for roles and responsibilities of IEMs. In case of any complaint arising out of tendering process, the matter may be referred to any of the above IEMs mentioned in the tender. All correspondence with the IEMs shall be done through e-mails only.

**Note:** No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department. For all clarifications/ issues related to the tender, Please contact:

Name	M T Rizwan	K C Meena
Landline No	0755 250 3788	0755 250 3750
Email	riz@bhel.in	kcmeena@bhel.in
Deptt	FSX (Factory store division)- Block- VII	
Address	Easter wing, Ground floor, BHEL Bhopal - 462022	

### **Technical (PQC)**

1. Bidders should be either OEM/manufacturers or reseller, channel partner, distributor. If the bidder is not OEM/Manufacturer, then he has to submit the Authorisation dealer/vendor certificate from OEM/Manufacturer along with the following undertaking from OEM/Manufacturer, duly signed and sealed on the letter head of OEM/Manufacturer, with tender documents :  
“WE (Name of OEM/Manufacturer), hereby undertake the full responsibility of the quality and quantity of Furnace Oil that will be supplied to M/s BHEL Bhopal against (tender enquiry number) for the complete tender period by M/s ..... (name of reseller/distributor etc).”
2. Vendor should have supplied at least 2720 MT of Furnace Oil in a Financial year within last 3 years from tender opening date. Supporting PO copies & proof of supply should be submitted.